



Department for
International Trade



British Embassy
Mexico City

Defence & Security
Organisation

Airports Security / Aviation Security Mission To Mexico

7-11 November 2016



The Department for International Trade in Mexico (DIT Mexico)—in partnership with DIT DSO and ADS—will organise an airports security/aviation security visit and display of a dedicated showroom in Mexico City that offers a unique opportunity for UK companies with experience on airport security/aviation security to demonstrate and present their capabilities to key Mexican stakeholders and decision-makers—featuring those involved in the new Mexico City International Airport—and relevant Federal and State level Authorities with critical national infrastructure protection responsibilities.

Background

- Officially announced in September 2014, the new Mexico City International Airport represents the largest infrastructure project in the country, worth \$13 billion USD.
- On July 8th 2015, the Mexican government announced the launch of 21 tender packages for the new airport with an estimated net cost of USD \$6 billion.
- Current and future tenders include:
 - Main infrastructure works: started in early 2016; of particular note are tenders for the supervision of construction works, runway works, construction of the main terminal building and control tower.
 - Security Package: divided in 3 main stages, pre tender (RFI) planned release date January 2017

Who should attend?

UK companies with experience in:

1. Access Control
2. Airlock
3. Airside Operations
4. Automated Passenger Flow Management Solutions
5. Baggage, LEADS and Air cargo Screening Equipment
6. Biometrics
7. CCTV
8. Control Rooms,
9. Compliance and Safety
10. Cyber security for aviation/air navigation
11. Checkpoint and baggage screening
12. Door Control Services
13. Electronic Fingerprint Processing
14. Emergency Management and Security
15. Handheld screening devices
16. Identity Management
17. Live Scan Equipment
18. License Plate Recognition Systems
19. Metal, Explosives, Illegal substances scanners



-
20. Moderate and High Security Access for Airports
 21. IP Surveillance Systems
 22. Passenger Processing Systems,
 23. Perimeter Protection
 24. Transit Passenger Management Solutions,
 25. Traffic Systems
 26. Security Imaging Systems
 27. Security Risk Management for Aviation
 28. Self Service Baggage Handling Systems
 29. Stand and Apron Management
 30. Video Surveillance

Benefits of participation

- Hear first-hand about future airport security opportunities in the market.
- Opportunity to present and demonstrate (security showroom) your products and services directly to key decision-making organisations.
- British Embassy in Mexico will provide relevant support letters to UK companies for temporary import of demo kit and liaison with Mexican customs.
- Enhance or start to build your personal relationship with key decision-makers, potential local partners/distributors and fully understand their needs.
- Specially negotiated travel and accommodation package.
- Participation in a UK airports panel at one of the largest airports summits in Latin America.
<http://latinamerica.airportexpansionsummit.com/>

Mission cost: £630

Interested companies should contact:

Gisela Gonzalez

Head of the Security and Defence Sector Team
DIT Mexico
T: +52 55 16 70 32 06
E: Gisela.Gonzalez@fco.gov.uk

Mission Programme

The five day mission programme includes the following activities:

Monday, November 7th

- Welcome breakfast and briefing session
- Presentations by New Mexico City Airport Group (Grupo Aeroportuario de la Ciudad de México, GACM), Parsons, NACO/Grupo Tasana/Sacmag, Arup and Fernando Romero/Foster +Partners
(In partnership with Airports/Infrastructure Mission)

Tuesday, November 8th

Airport security/aviation security Showroom and short workshops with visits from:

- GACM, Parsons, NACO, Grupo Tasana/Sacmag, Arup, Fernando Romero/Foster & Partners
- Federal Police
- Federal Protection Service
- Transport and Communications Ministry (SCT)
- Other relevant airports groups such as OMA, GAP
- Mexican Space Agency
- Possible local agents/strategic partners
- Mexico City Police
- Mexican Treasury (SHCP)
- Mexican Customs
- President's Office (Science & Technology Coordination)

Wednesday, November 9th

Airport security/aviation security Showroom and short workshops with visits from:

- Mexican Construction companies participating in the bid for the construction of the terminal
- Airlines
- Airports Operator (ASA)
- SENEAM (Air Navigation Authority)
- Various State Police Forces
- Attorney General's Office
- PEMEX (State owned oil & gas company), CFE (Energy Commission)

Thursday, November 10th

- Participation in the 2nd Annual Latin America Airport Expansion Summit; possible speaking panel on airport security/aviation security for the UK delegation
- Networking reception at the summit
(In partnership with Airports/Infrastructure Mission) or
Visit to CanCun Airport (Best run airport in Mexico and LatAm) for presentations on UK airports security/aviation security capabilities

Friday, November 11th

- Continue participation in Airports Summit
- Wash-up session/End of mission
(In partnership with Airports/Infrastructure Mission)
Or Visit to CanCun Airport (Best run airport in Mexico and LatAm) for presentations on UK airports security/aviation security capabilities

Deadline For Application: 15th October 2016

**Please bear in mind that flights, accommodation and meals are not included in this fee and must be paid separately by participants. Participation cancellation should be notified to DIT Mexico at least two weeks prior to the start of the mission, in order to avoid incurring in penalty costs.*